

2019 CATALOGUE OF PRODUCTS



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[www.avexair.com](http://www.avexair.com)

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A close-up photograph of an aircraft engine and the fuselage, showing the engine's intake and the side of the plane with windows. The background is a bright, hazy sky.

THINK AVIATION. **THINK AVEX.**

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Aircraft Operators Consultancy

Avex Pilot Study Manuals: PPL to ATP

Pilot Shop

Proud agents of a broad spectrum of reference, specification and regulatory documentation critical to operational compliance with international aviation standards.

# CONTENTS

04.	AOC: AIRCRAFT OPERATORS CONSULTANCY
05.	AVEX PILOT STUDY NOTES
08.	AVEX STUDENT KIT AND PILOT SHOP
10.	JEPPESEN
11.	NAVBLUE®, AN AIRBUS™ COMPANY
11.	ICAO - INTERNATIONAL CIVIL AVIATION AUTHORITY
12.	IATA - INTERNATIONAL AIR TRANSPORT ASSOCIATION
13.	ATP - AIRCRAFT TECHNICAL PUBLISHERS
16.	JANE'S BY IHS MARKIT - AEROSPACE, DEFENCE AND SECURITY SOLUTIONS
20.	IHS MARKIT - TRAINING AND CONSULTING SERVICES
22.	IHS MARKIT - MARITIME AND TRADE

PARTNERING WITH PILOTS  
*Since 1965*

# ABOUT US

The Avex Information Products division evolved from the need for specialised reference, documentation and regulation information critical to the compliant operation of aircraft – both our own fleet as well as the South African aviation industry as a whole.

We began by teaching students to fly, developing study notes to help them qualify. We then wanted to equip both these qualified pilots, as well as our own Avex Air Transport charter pilots, with all they would need to carry out their duties: From critical in-cockpit requirements such as maps and flight guides (Jeppesen, NavBlue), to regulations outlining their responsibilities in an emergency and in handling dangerous materials (ICAO, IATA).

Avex currently operates a fleet of about 20 small to medium sized aircraft. This created the demand to maintain these aircraft in the most cost efficient and compliant manner – thus the establishment of our own Avex Air Technical AMO, and our association with ATP (Aircraft Technical Publishers) USA.

We leapt at the opportunity to bring world class reference and specification data in the form of our association with the, then, Jane's Information Group. Their iconic All the World's Aircraft, Fighting Ships and Airport Directory publications were, and still are, the gold standard when we first brought them to South African shores. Their inclusion in the IHS Markit group has offered them more avenues for alternative perspectives – letting them see the bigger picture in their data.

Their product offering has grown, and now offers information on larger topics such as Terrorism and Insurgency, as well as products tailored more specifically to the Defence Industry market. Delivery in the form of online databases mean that research is accessible from any internet connected terminal, and search functionality is user friendly, faster and efficient. The evolution continues in Open Source Intelligence (OSINT) Training, teaching analysts the skills they need to research any non-classified intelligence requirements, growing capability. Consulting services have been added to offer research and analysis, to answer complex issues unique to any large private or state-run organisation, by world class experts in their respective fields.

The IHS Markit group offers a product line devoted to excellence in the Maritime and Trade arena. As the sole appointed body responsible for the issuing of IMO numbers, their database has the highest possible degree of accuracy and completeness. Investigating levels of ownership, vessel history and forecasting has never been so straightforward.

A network of 1700 ground based antenna as well as 18+ satellites in their AIS Tracking products lets you keep an eye on the whole of the worlds' trade waters. Seeing the bigger picture, and identifying future trends, is never as important as when dealing with trade and commodity data.

Their expertise in handling big data has enabled them to make sense from millions of data points, turning it into actionable intelligence.

## COMPLIANCE. MADE SIMPLE.

The newest addition to the Avex Group brings together the hands-on expertise from the AOC, AMO and Regulatory worlds, we offer a premier one-stop-shop for all your technical document and specialist training needs.

Johan and his team have all the necessary experience to keep your fleet in the air.



## AIRCRAFT OPERATORS CONSULTANCY

AVIATION COMPLIANCE SIMPLIFIED

Technical Documentation Development in accordance with:  
Part 93 – Corporate Aviation  
Part 135 – “Small Aircraft” Air Operators Certificates  
Part 121 – “Large Aircraft” Air Operators Certificates

### SERVICES:

- a) Drafting of Operator Specific Flight Operational Documentation and Manuals.
  - MEL – Minimum Equipment Lists: (AOC) required document
  - MCM – Maintenance Control Manuals: (AOC) required document
  - DDG – Dispatch Deviation Guide: (AOC) required document
  - MOE – Manual of Exposition: (AMO) required document
  - AMP – Aircraft Maintenance Program (AOC) required document
  - QAM – Quality Assurance Manuals (AOC and AMO) required document
  - SMS – Safety Management System Manual (AOC) required document
  - FRMS – Fatigue Risk Management Systems (AOC) required document
- b) Consulting for new Air Operators Certificates, Part 93, 121 and 135.
- c) Consulting for introduction of new aircraft types to AOC holders. (Both AOC and AMO) required document
- d) Consulting for Special Approvals to AOC holders. (Both AOC and AMO) required document
- e) Consulting for introduction and approval of FRMS in AOC's
- f) Quality Assurance Auditing:
  - Assist clients to prepare in advance of IATA, IOSA or BARS accreditation audits.
  - Conducting Safety and Quality Audits of third party service providers.
- g) Providing Soft Skill Aviation Training courses for clients
- h) Training for ETOPS maintenance teams
- i) Training familiarization in the use of MEL's (AOC and AMO)
- j) Research and Development of customer-lead requirements

Johan van Schalkwyk - PROFILE

- Active since 1992, bringing 27 years' experience in the Aviation industry to the customer
- Holds an active Airline Transport Pilot's License with 6300+ hrs experience.
- Completed Aircraft Maintenance Apprenticeship on both airframe and engines
- Worked on General Aviation Aircraft types namely Cessna, Beechcraft, Piper and Grumman types during maintenance.
- Has worked as Commercial Airline Pilot, conducting Airborne Geophysical Survey Exploration, Medical Evacuation, Photographic Surveys, Charter, Corporate Aviation and 10 years Airline Line Flying.
- Has worked for the South African Civil Aviation Authority as a Large Aircraft Flight Operations Inspector.
- Obtained Qualifications from ICAO, IATA, FAA, EASA and JAA and certified in the following Aviation Specialities:
  - o Fatigue Risk Management Systems (FRMS),
  - o Quality Management Systems (QA)
  - o Safety Management Systems (SMS)
  - o ICAO – GSI, AOC, RVSM, ETOPS, Special Nav Ops, Dispatcher Training

Abbreviations:

- o GSI – Government Safety Inspector
  - o AOC – Air Operators Certificate
  - o RVSM – Reduced Vertical Separation Minima
  - o ETOPS – Extended Time Operations
  - o EDTO – Extended Diversion Time Operations
  - o Special Nav Ops – Special Navigation Operations
  - o PBN – Performance Based Navigation
  - o RNP APCH – Required Navigation Performance Approach
  - o LVO's – Low Visibility Operations
  - o MNPS – Minimum Navigation Performance Specifications
  - o FAA/EASA/JAA – MMEL/MEL/MEL Construction Specialist, ETOPS/EDTO, PBN, RNP APCH, MNPS, LVO's
  - o Train the Trainer
- Manager and shareholder of AOC (Aircraft Operators Consultancy) assisting clients in the aviation industry (globally) in documentation, special approvals, AOC's applications, training etc.

## PILOT TRAINING. ESSENTIALS.

Avex Air Training (Pty) Ltd has been teaching students with dreams of conquering the horizon, for over 50 years.

While we no longer offer flight training, we continue this legacy in our current incarnation as the preeminent, nation-wide supplier for high quality Student Pilot Study Notes, and study supplies.



The *Avex Air Training Student Pilot Study Notes* are developed in accordance with the latest South African Civil Aviation Authority requirements, incorporating material from additional industry regulators such as International Civil Aviation Organisation (ICAO), United Kingdom Civil Aviation Authority (UK CAA), Federal Aviation Authority (FAA). These resources are combined with the expertise and experience of our technical editor, to produce comprehensive, compliant study material developed with both the local industry, as well as the student, in mind.

## PRIVATE PILOT LICENCE



The entry level certification is a private pilot's Licence, which means flying a small, personal small aircraft, along with the ability to bring passengers without charging anyone money for flight services. But getting paid isn't why these pilots fly, anyhow. Our beautiful country has wide open spaces just begging to be explored from the air, and a private pilot has a taste for adventure that can't be denied!

ITEM	DESCRIPTION	CODE	✓
Private Pilots Licence Aeroplane	Meteorology	PPL-MET	
	Aircraft General	PPL-AC-GENV2	
	Navigation	PPL-NAV	
	Principles of Flight	PPL-PRIN	
	Human Performance	PPL-HUM-PERF	
	Flight Performance and Planning	PPL-FLI-PERF	
	Air Law for Private Pilots (Lilith Seals)	SPL/PPL	
	Radio Handbook (Dietlind Lempp)	RADIO-HAND	

ITEM	DESCRIPTION	CODE	✓
Private Pilots Licence Helicopter	Meteorology	PPL-MET	
	Aircraft General - Helicopter	PPL-H-GEN	
	Navigation	PPL-NAV	
	Human Performance	PPL-HUM-PERF	
	Flight Performance and Planning - Helicopter	PPL-FLI-PERF(H)	
	Principles of Helicopter Flight (Wagtendonk)	PRIN-HELI	
	Helicopter Flying Handbook	HELIHANDBOOK	

## COMMERCIAL PILOT LICENCE VFR & IR

From the 1st January 2016 the South African Civil Aviation Authority (SACAA) has implemented changes to the Commercial Pilot Licence examinations. From that date, the Commercial Pilot Licence (CPL) examinations will provide the candidate with only a Visual Flight Rules (VFR) Licence. Candidates who require an Instrument Rating (IR) will have to write an additional single examination comprising the following topics:

- Air Law and All Weather Operations (AWOPS)
- Radio Navigation
- Special Operational Procedures and Hazards
- Meteorology
- Instruments
- \*SACAA have called this examination "Operational Procedures".
- Human Performance and Limitations
- Flight Performance & Planning



Because of the duplication of many aspects of each subject in the two syllabi, and in order to avoid imposing additional expense on the student, Avex Air Training has compiled one set of study notes to provide students with the required study material specifically for both the South African Commercial Pilot Licence Aeroplane (VFR) and Instrument Rating Aeroplane examinations.

ITEM	DESCRIPTION	CODE	VFR	IR	√
Full Set	See Below for Details*	CPLSET	•	•	
Individual Manuals Commercial Pilots Licence  Aeroplane (VFR & IR)	Navigation General	CPL-NAV	•		
	Navigation Plotting	CPL-NAV-PLOT	•		
	Air Law	CPL-AIR	•		
	Air Law ( IR )	IR-LAW2		•	
	All Weather Operations Part 1 (IR)	IR-OPS1		•	
	All Weather Operations Part 2 (IR)	IR-OPS2		•	
	All Weather Operations Part 3 (IR)	IR-OPS3		•	
	Flight Planning and Performance	CPL-FLI	•		
	Flight Planning and Performance (IR)	IR-FLI2		•	
	Radio Aids and Communication	CPL-RADIO	•	•	
	Instruments and Electronics Part 1	CPL-INST	•		
	Instruments and Electronics Part 2 (IR)	IR-INST2		•	
	Meteorology	CPL-METE	•	•	
	Human Performance	CPL-HUM	•	•	
	Aircraft Technical and General (ATG) Volume 1: Principles of Flight, and Propeller Theory	CPL-ATG	•		
	ATG Volume 2: Airframes and Systems	CPL-ATG2	•		
ATG Volume 3: Piston Engines, Systems, Gas Turbine Engines and Special Operations	CPL-ATG3	•			

ITEM	DESCRIPTION	CODE	VFR	√
Full Set*	See Below for Details*	CPL(H)-VFR	•	
Individual Manuals Commercial Pilots Licence  Helicopter (VFR Only)*	Navigation General - Helicopter	CPL-NAV (H)	•	
	Navigation Plotting - Helicopter	CPL-NAV-PLOT(H)	•	
	Air Law - Helicopter	CPL-AIR(H)	•	
	Flight Planning and Performance - Helicopter	CPL-FLI(H)	•	
	Radio Aids and Communication - Helicopter	CPL-RADIO(H)	•	
	Instruments and Electronics - Helicopter	CPL-INST(H)	•	
	Meteorology - Helicopter	CPL-MET(H)	•	
	Human Performance - Helicopter	CPL-HUM(H)	•	
	Aircraft Technical and General (ATG) Volume 1: Airframes and Systems	CPL-ATG1(H)	•	
	ATG Volume 2: Piston Engines & Systems, Gas Turbine, Special Operations	CPL-ATG2(H)	•	

## INSTRUMENT RATING

From the 1st January 2016 the South African Civil Aviation Authority (SACAA) introduced a standalone Instrument Rating (IR), which it calls "Operational Procedures", as part of the restructuring of the Pilot examination system. From that date the Commercial Pilot Licence (CPL) examinations will provide the candidate only with a VFR licence and candidates wishing to obtain an Instrument Rating will have to write the Operational Procedures examination as well. The Instrument Rating should not be viewed as applicable only to Commercial Pilots. A Private Pilot who does not wish to obtain a CPL but would like an Instrument Rating may also write the Operational Procedures examination.



AVEX PILOT STUDY NOTES

Please note: that in terms of the revised Technical Standard 61.01.10 (SA-CATS 61.01.10), SACAA stresses that a pass in this examination will not give any credit towards the theoretical knowledge examination requirements of any flight crew Licence.

ITEM	DESCRIPTION	CODE	√
Full Set	See Below for Details*	IR-SET(A)	
Individual Manuals Instrument Rating Aeroplane	Meteorology	IR-MET	
	Instruments and Electronics Part 1	IR-INST	
	Instruments and Electronics Part 2	IR-INST2	
	Radio Aids and Communication	IR-RADIO	
	Flight Planning and Performance	IR-FLI2	
	Human Performance	IR-HUM	
	Air Law (IR)	IR-LAW2	
	All Weather Operations Part 1	IR-OPS1	
	All Weather Operations Part 2	IR-OPS2	
	All Weather Operations Part 3	IR-OPS3	



## ATP LICENCE STUDY NOTES

IN DEVELOPMENT!

We are currently developing our Airline Transport Pilot Licence Study Notes.

Please let us know if you would like us to add your details to our mailing list, so we can notify you the moment we have these manuals back on offer. [info@avexair.com](mailto:info@avexair.com)



## STUDENT STARTER KIT

Everything a new student may need to kick off their studies. Our Avex Private Pilot Student Kits include the manuals, textbooks and supplies presented in a flight bag for a professional start to a career in the skies. Custom kits can be made up to your requirements, and are not limited to PPL level students. Please contact us for more information and assistance.



ITEM	DESCRIPTION	CODE	✓
Private Pilot Licence Student Kit Aeroplane	Meteorology	PPL-MET	
	Aircraft General	PPL-AC-GENV2	
	Navigation	PPL-NAV	
	Principles of Flight	PPL-PRIN	
	Human Performance	PPL-HUM-PERF	
	Flight Performance and Planning	PPL-FLI-PERF	
	Air Law for Private Pilots (Lilith Seals)	SPL/PPL	
	Radio Handbook (Dietlind Lempp)	RADIO-HAND	
	Log Book	LOG	
	E6B Computer	E6B	
	Fuel Tester (Short)	FUELTESTER	
	Protractor	PROCT	
	Ruler (Scale 1:1m/1:500 000)	RULER-SCALE	
	Kneeboard VFR	KNEE-BOA	
	Flight Bag (Embroidered)	FLI-BAG(EMB)	
Local Aeronautical Map: Selected areas available at 1:250 000, 1:500 000 and 1:1 000 000			

ITEM	DESCRIPTION	CODE	✓
Private Pilot Licence Student Kit Helicopter	Meteorology	PPL-MET	
	Aircraft General	PPL-H-GEN	
	Navigation	PPL-NAV	
	Human Performance	PPL-HUM-PER	
	Flight Performance and Planning	PPL-FLI-PERF(H)	
	Principles of Helicopter Flight (Wagtendonk)	PRIN-HELI	
	Helicopter Flying Handbook	HELIHANDBOOK	
	Air Law for Private Pilots (Lilith Seals)	SPL/PPL	
	Radio Handbook (Dietlind Lempp)	RADIO-HAND	
	Log Book	LOG	
	E6B Computer	E6B	
	Fuel Tester (Short)	FUELTESTER	
	Protractor	PROCT	
	Ruler (Scale 1:1m/1:500 000)	RULER-SCALE	
	Kneeboard VFR	KNEE-BOA	
FLIGHTBAG (Embroidered)	FLI-BAG(EMB)		
Local Aeronautical Map: Selected areas available at 1:250 000, 1:500 000 and 1:1 000 000			

Our Pilot Shop sells everything that a pilot needs to keep his flight bag ready for the next trip. We keep a range of both essential and novelty items for the aviation enthusiast.

ITEM	DESCRIPTION	CODE	✓
Navigation Aids and Equipment	Log Book	LOG	
	E6B Computer	E6B	
	Fuel Tester (Long or Short)	FUELTESTER / (L)	
	Protractor	PROCT	
	Ruler (Scale 1:1m/1:500 000)	RULER-SCALE	
	Kneeboard VFR	KNEE-BOA	
	Check List (Generic)	CHECKLIST	
	CX-2 Pathfinder	PATHFINDER	
	Air Pilot's Manual (Vol 1)	AIRPILOT-VOL1	
	Flight Bag (Embroidered)	FLI-BAG(EMB)	
	Flight Bag General (Plain)	FLI-BAG	
	Local Aeronautical Maps: Selected areas available at 1:250 000, 1:500 000 and 1:1 000 000		



# PilotShop

[www.avexair.com](http://www.avexair.com) | [www.avxpilotshop.co.za](http://www.avxpilotshop.co.za)

ONLINE SHOP OPENING SOON

*"You haven't seen a tree until you've seen its shadow from the sky."*

Amelia Earhart  
1897 - 1939

## MISSION CRITICAL INFORMATION

Pilots have trusted Jeppesen for mission critical flight information for almost as long as they have been flying airplanes.

Avex is a proud representative of this highly esteemed brand in Southern Africa.



### JEPPESEN OFFERS THE FOLLOWING SERVICES:

#### **NAVIGATION CHARTS**

For more than 80 years, Jeppesen has set the worldwide standard for comprehensive navigation solutions and aeronautical charting. Jeppesen provides a complete range of worldwide coverage and content revision options. Available in both digital and paper formats, our navigation solutions give you the confidence that you have what you need to plan and fly efficiently and safely.

\*Jeppesen Airway Manual - Hard Copy

\*JeppView - Electronic Charting Solutions

#### **AVIONICS**

Your avionics system is only as good as the data behind the displays and functions. Jeppesen avionics data solutions include Navigation Data (NavData), obstacle data, terrain data and cultural data. These data sets power the latest technological advances in many EFIS, MFD and PFD displays. Updating your avionics data is easy with the Jeppesen Download Manager, a free software program that you can use to manage and update your data. Simply upload the data to your avionics system where and when it's convenient for you.

#### **FLIGHT PLANNING SOFTWARE - FLITE STAR AND MOBILE FLITE DECK**

Jeppesen offers complete, user-friendly flight planning solutions that allow you to assess weather conditions, create, view and file flight plans online from anywhere in the world. Jeppesen's flight planning solutions reflect your increasing delivery options, including online, PC and printable plans. Our flight planning products also leverage Jeppesen's world-class aeronautical data, known for its accuracy and reliability.

#### **TRAINING SYSTEMS**

Jeppesen offers complete training systems that are designed to support your comprehensive educational needs at every level, from private pilot to frozen ATPL and beyond. Providing full compliance with all EASA and FAA requirements, these high-quality materials can be purchased individually or as bundled kits, and used either in the classroom or as part of a distance-learning curriculum. Jeppesen also offers a full line of integrated maintenance training materials for students seeking FAA Aircraft Maintenance Technician certification.

#### **PILOT SUPPLIES**

Jeppesen offers a full line of pilot supplies, including manual aviation computers, plotters and logbooks, all of which set the industry standard for accuracy, quality and dependability. We also offer a variety of valuable pilot accessories as well as a full range of stylish pilot bags, flight cases and supplies that can help keep you fully prepared and organised, both on the ground and in the air.



AN AIRBUS COMPANY

## NAVBLUE, AN AIRBUS™ COMPANY

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Well known throughout the world as the supplier of aeronautical charts initially as AERAD, then NAVTECH, NAVBLUE is the new generation of digital, user-friendly Flight Operations and Air Traffic Management solutions. Powered by Airbus’ pioneer spirit and infused with Navtech’s agility, it combines the best of both worlds. Charts+ is a ready-to-use set of digital charts (IFR, terminal, en route) that draws on information published by national Aeronautical Information Services. Updated according to the 28-day AIRAC schedule, Charts+ is available for multiple platforms and can be customised to user requirements. Each piece of chart data is processed individually to provide relevant and customised content in all operational contexts.

### FLIGHT GUIDES:

Both Hard Copy and Electronic (Charts+) formats are available.

Coverage: Worldwide, right down to Southern Africa (from - 10° S) coverage packages available.



## ICAO - INTERNATIONAL CIVIL AVIATION ORGANISATION

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The International Civil Aviation Organization (ICAO) is a UN specialized agency, established by States in 1944 to manage the administration and governance of the Convention on International Civil Aviation (Chicago Convention). ICAO works with the Convention’s 191 Member States and industry groups to reach consensus on international civil aviation Standards and Recommended Practices (SARPs) and policies in support of a safe, efficient, secure, economically sustainable and environmentally responsible civil aviation sector. These SARPs and policies are used by ICAO Member States to ensure that their local civil aviation operations and regulations conform to global norms, which in turn permits more than 100,000 daily flights in aviation’s global network to operate safely and reliably in every region of the world. Avex are the regional agents for these publications, and offer our customers a notification service in addition to the sale of these SARP’s and policy documents. Stay informed if a previously purchased document has been amended, replaced or rendered obsolete.

### NOTABLE PUBLICATIONS INCLUDE:

- ICAO Document 9481: Emergency Response Guidance for Aircraft Incidents Involving Dangerous Goods
- ICAO Document 9284: Technical Instruction for the Transport of Dangerous Goods by Air
- Annex 1 through 19

And many more: full Document list available on request.



## IATA - INTERNATIONAL AIR TRANSPORT ASSOCIATION

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The International Air Transport Association (IATA) is the trade association for the world's airlines, representing some 265 airlines or 83% of total air traffic. They support many areas of aviation activity and help formulate industry policy on critical aviation issues. IATA publications are typically updated on an annual basis, and a current edition is required for compliance standards. Avex offers our customer base a notification service, letting you know when the new manuals are available for purchase.

### **NOTABLE PUBLICATIONS INCLUDE:**

- IATA Dangerous Goods Regulations
  - o Manuals, CD-ROM or Compliance Kit Formats available
  - o Training Program Manuals: Instructors Toolkit
  - o Training Program Manuals: Workbooks
- IATA Airport Handling Manual and IATA Ground Operations Manual
- IATA Live Animals Regulations
- IATA Airport Development Reference Manual
- IATA Perishable Cargo Regulations
- IATA Safety Posters:
  - o Have you declared it?
  - o Lithium Battery Awareness
  - o Dangerous Goods, Hazardous Materials and Handling
  - o Not cleared for Take Off
  - o Baggage Identification Chart





## ATP - AIRCRAFT TECHNICAL PUBLISHERS

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Aircraft Technical Publishers (ATP) is the aviation industry's premier provider of information tools and services for manufacturers, maintenance providers and operators/owners. ATP products help businesses seamlessly manage all of their maintenance processes—from maintenance and compliance tracking to inventory management—on a unified, cloud based SaaS platform. ATP partners with more than 50 manufacturers to help thousands of customers in nearly a hundred countries ensure the highest levels of airworthiness, equipment and business performance, aircraft value, safety, compliance and productivity. The evolution of the maintenance environment demands new generation solutions to be more flexible and mobile. ATP Aviation Hub™ Mobile Application has been designed so that even aircraft maintenance professionals can use mobile devices to access mission-critical technical and compliance information anywhere, anytime, on any device. The mobile application delivers benefits to users of all three major software platforms for mobile devices, adding compatibility for Windows, Android and iOS. This means aircraft maintenance technicians have the freedom to choose any device they prefer, including Windows laptops, Surface tablets, iPhones, iPads and Android tablets and phones. Aviation professionals no longer need to worry about whether their technicians have the correct and current information, even when the aircraft is in a remote location where there is no internet access.

### **ATP MAINTENANCE AND REGULATORY LIBRARIES:**

Subscribing to publications from a single source makes your ATP Maintenance Libraries a cost-effective, time-saving tool.

### **THE MOST COMPREHENSIVE MAINTENANCE PUBLICATION RESOURCE**

ATP brings all the information you need into a comprehensive library service designed to save you the time of acquiring and maintaining individual libraries from a number of sources. ATP Maintenance Libraries include all of the service information necessary for maintenance, repair and inspection, which typically include:

- Illustrated Parts Catalogues
- Wiring Diagrams
- Service Bulletins, Communiqués, and Letters
- Structural Inspection and Repair Manuals
- Component Maintenance Manuals
- Airworthiness Directive

### **POWERFUL, YET EASY TO USE TECHNOLOGY**

ATP is the industry standard for maintenance publication access, with solutions developed through a close collaboration with aviation maintenance professionals. ATP Maintenance Libraries leverage this proven technology to deliver intelligent search capabilities designed to streamline your workflow and reduce the cost of maintaining compliance.

- All of your ATP Libraries are accessed through one integrated platform.
- Powerful search tools allow you to search across all your ATP Libraries by date, keyword, manufacturer or model.
- ATP's PowerTrak™ indexing system performs searches by any prior manufacturer or model, making it possible to go further than the current Type Certificate holder.
- ATP Profile generates compliance records that can be automatically updated with each content revision.
- Bookmarks let you record and then later access all documents used in your maintenance research.

### **ADVANCED LIBRARY SERVICES**

ATP Libraries save you time by doing most of the work for you. Our professional staff of librarians and IAs acquire and organise all the necessary publications from all the various sources needed to perform your work.

- Trained professionals and IAs carefully check for completeness of information and follow-up on any discrepancies or missing pages with the various information sources.
- Revisions from multiple manufacturers and agencies are filed quickly and implemented automatically, every day.
- Publications are consolidated, indexed, and organized into a logical format to make thorough research easy.
- Publication Specialists verify formatting, hyperlinking, and if necessary, convert OEM printed materials into searchable, electronic text.

### **BE CONFIDENT IN YOUR CURRENCY**

Revision services included with your annual subscription keep you current and compliant with South African Civil Aviation Authority's regulatory documentation requirements. With the ATP Aviation Hub™ Cloud Application, you have immediate access to ATP's most current content. Reporting tools make it easy to track and demonstrate currency.

### **ATP PARTS INVENTORY**

#### **- KEEP TRACK OF YOUR PARTS: FULLY INTEGRATED WITH ATP LIBRARIES TO ASSURE ACCURACY:**

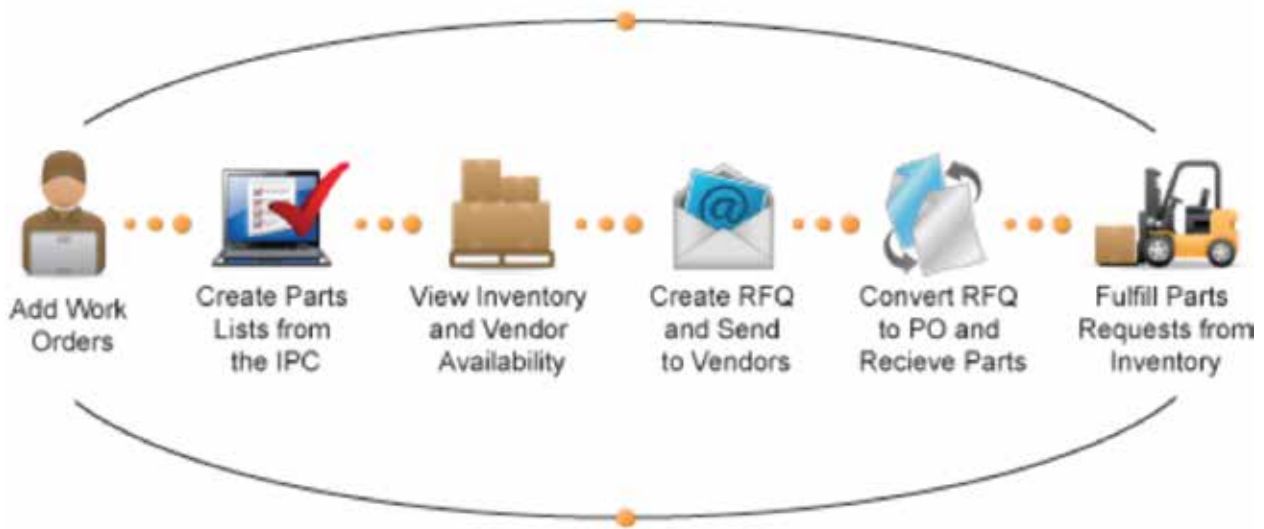
ATP® Parts Inventory can help you improve efficiency, reduce errors, and speed up maintenance times. ATP Parts is the first and only parts inventory solution that is fully integrated with the world's largest single source for OEM technical publications in the industry leading ATP Aviation Hub™ Cloud Application.

### **DESIGNED FOR AVIATION MAINTENANCE**

- View all parts in your inventory
- Track min/max inventory levels
- Track shelf life of parts in your inventory
- Track part certification requirements
- Add work orders and create tasks or maintenance events
- Create parts lists by copying and pasting information from the IPC, or any document in your subscriptions
- Manage information for your customers, contacts, vendors, and aircraft
- Set email alerts for inventory or parts events
- View real-time status of inventory and parts events
- Email Requests for Quotes or Purchase Orders to contacts in your vendor records stored in the app
- Set permissions for who can view or edit information
- Create or customize data fields to match your processes
- View real-time part availability and pricing from ATP partners
- Scalable online solution for easy access with little or no IT involvement

## HOW IT WORKS

ATP Parts supports your entire parts life-cycle, from creating parts lists to ordering parts and fulfilling parts from inventory. You have full visibility into the entire process with automatic alerts for time sensitive events.



## ADVANTAGES OF USING ATP PARTS INVENTORY

There are many advantages to using ATP Parts Inventory. Supporting your entire parts life-cycle, ATP Parts is a simple, easy to use, online system that improves accuracy, speeds up maintenance times, increases productivity, improves business processes and communication, and increases efficiency.

### Improve Business Processes

ATP Parts was designed to improve parts management business processes for aviation maintenance

- Improves business reporting, oversight and planning
- Facilitates better communication between mechanics, operations managers, parts managers, business managers and vendors

### Increase Efficiency

ATP Parts is fully integrated with the OEM technical publications in the ATP Aviation Hub™ cloud application.

- Optimize inventory to ensure parts availability and reduce aging inventory costs
- Improves accuracy and standardizes processes to insure all steps are documented and complete

### Respond Faster to Parts Requests

ATP Parts can help you reduce the amount of time you spend managing parts requests, parts orders and inventory. ATP Parts enables you to respond faster to parts requests and manage inventory more efficiently.

- Create parts lists by cutting and pasting information from the IPC or technical publications
- Set alerts for new parts requests, work order and other events

ATP Parts is designed to support any size operation, from small, single location businesses to very large FBOs with multiple locations. Subscribers have the ability to assign users and customize how the App appears and behaves so that it complements your current business processes.

ATP Parts is available through an annual subscription. The integration of this solution with the ATP Aviation Hub Online Service provides a seamless and consistent user experience for ATP customers, making it easy to deploy and adopt.





## JANE'S BY IHS MARKIT - AEROSPACE, DEFENCE AND SECURITY SOLUTIONS

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As the balance of spending shifts from west to east, Aerospace, Defence, and Security professionals must anticipate evolving threats, keep pace with geopolitical shifts, plan for supply-chain disruptions, ensure regulatory compliance, navigate emerging markets, and sustain cost-effective defence capabilities. Built upon a more than 100-year legacy as Jane's, IHS Markit can help you whether you are a corporation looking to grow market share or a military command intent on preparing for the next security threat. Our open-source intelligence and powerful analytical tools allow you to quickly retrieve data and intelligence on equipment, technology, parts, standards and logistics. Find objective analysis and detailed forecasting of markets, programs and budgets. With a reputation built on products such as IHS Jane's Fighting Ships and IHS Jane's Defence Weekly, IHS delivers comprehensive, credible and reliable data, insight and analysis across all key defence and security subject areas, supporting critical commercial, military and security work flow processes.

## JANE'S DEFENCE INDUSTRY AND MARKETS INTELLIGENCE SOLUTIONS

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### GROW YOUR BUSINESS IN WORLDWIDE DEFENCE MARKETS

*Need to navigate complex emerging Defence markets? Develop competitive proposals?*

Integrating Aerospace and Defence related news with company information, reference and analysis Jane's Defence Industry & Markets supports threat and opportunity assessment – including evaluation of competitors, possible business partners and prospective customers. Powerful forecasting tools available to see the bottom line - in 10 years' time.

### JANE'S DEFENCE INDUSTRY & MARKETS INTELLIGENCE CENTRE ENABLES YOU TO:

- Improve decision making
- Stay informed of the latest trends and developments
- Understand drivers and access routes to emerging defence markets
- Access detailed assessments and forecasts of global defence budgets by force
- Confidently engage a shifting marketplace
- Identify and access export opportunities
- Secure new business internationally
- Plan future direction
- Evaluate direct and indirect threats and opportunities

### APPLICATIONS

- Business strategy development
- Market analysis and planning
- Competitor and M&A analysis
- Proposal development and opportunity capture
- Offset obligation fulfillment
- Commercial risk mitigation



## **JANE'S DEFENCE EQUIPMENT AND TECHNOLOGY INTELLIGENCE SOLUTIONS**

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### **GALVANIZE YOUR DEFENCE RESEARCH AND STRATEGIES**

*Need to know military inventories and capabilities—and the threats and opportunities they present?*

This resource provides data, information and analysis on the C4ISR and mission systems, air, land, naval and joint defence platforms, weapons and systems in service and under development around the world. Its content underpins market-leading products such as Jane's All the World's Aircraft and Jane's Fighting Ships. Whether your goal is revenue generation, threat analysis or defence procurement, the critical intelligence delivered will keep your organization at the forefront of developments so you can:

- Assess existing threats and forecast future threats
- Compare bids/proposals against technological capacities
- Identify upgrade, insertion and replacement opportunities
- Determine value-for-money and optimal return
- Drive product development

#### **TYPE OF INFORMATION:**

- Detailed Program and Technical Data on systems in service, as well as under development
- Inventories
- Equipment Specifications
- Company Directories: research and contact manufacturers
- Special reports on topics affecting the defence landscape

## **JANE'S MILITARY AND SECURITY ASSESSMENTS**

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### **RAISE YOUR INTELLIGENCE BASELINE**

*Need to analyze national military capabilities? Understand asymmetric risk factors?*

This military intelligence resource delivers detailed defensive capability assessments and in-depth analysis of national and transnational security and state stability risk factors, providing a comprehensive view of conventional and asymmetric threat landscapes around the world. Covering defence, geopolitics, terrorism and insurgency, country risk and CBRN issues, the comprehensive open-source information, analysis, news and daily insight help you:

- Analyse conventional and asymmetric threats
- Develop national security and military strategies
- Model national and international threat scenarios
- Assess the effects of local and regional risk factors
- Minimize risks to assets, personnel and supply chains

#### **APPLICATIONS**

- Intelligence analysis, briefing and reporting
- Counter-terrorism
- Horizon scanning
- Scenario building
- Strategy development
- Planning
- Risk analysis

## JANE'S TERRORISM AND INSURGENCY INTELLIGENCE SOLUTIONS

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### UNDERSTAND, MONITOR AND MITIGATE THE TERRORIST THREAT

*Need to understand tactics and identify trends? Gauge risks to personnel and critical infrastructure?*

This world-leading resource delivers global open-source intelligence (OSINT) into the threats posed to governments, national security organisations and businesses by non-state armed groups. Built on a comprehensive database of events with advanced search, comparison and visualisation tools, it includes analysis reports, live briefings and an archive of data for trend analysis. In-depth, impartial insight helps you:

- Track regional and national threat trends
- Deliver more robust intelligence products
- Derive and model threat scenarios
- Develop counter-terrorist strategies
- Analyse risk factors

#### EVENTS DATABASE:

- Segmentation by location, target, group, profile, tactics, number of casualties etc, updated with 100's of events on a daily basis.

#### PROFILES:

- Qualitative/quantitative analysis of hundreds of active and dormant non-state armed groups.

#### COUNTRY BRIEFINGS:

- Assessment of security risk type, level and threat plus counter-terrorist and emergency response capabilities.

#### SCENARIO MODELING:

- Forecasts built on detailed examinations of political, social and military conflict and instability.

#### EVENT ALERTS:

- Two daily email news alerts on latest developments.

#### VISUALISATION TOOLS:

- Built-in events map and charting tools, enabling users to analyse terrorist activity and export data, including to any GIS tool.

#### CASE STUDIES:

- Landmark terrorist operations analysed for targets and tactics, operational logistics, execution and emergency response.



## **JANE'S NEWS DATABASES AND MAGAZINES:**

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### **WHO RELIES ON IHS JANE'S NEWS RESOURCES?**

- Defence Industry Strategic planners and Business Development Managers
- Keep abreast of capabilities, costs, delivery dates and more while focusing on your procurements or development plans
- Compile competitive intelligence
- Identify existing equipment to quantify market potential for new programs and products
- Put together merger and acquisition, and strategic market forecasts
- Identify opportunities for new products in the market
- Watch for program changes and emerging requirements and track competitor activity to define positioning in the market
- Investment Managers
- Identify and analyse investment opportunities in the defence industry
- Intelligence Analysts
- Check data and analysis to verify and declassify internal data and analysis
- Create intelligence reports, collate data and analysis from varied sources
- Use varied news sources to create daily news briefs for internal audiences

### **JANE'S DEFENCE WEEKLY**

Whether your focus is equipment, military geopolitics, forces, organisations, markets or business, IHS Jane's Defence Weekly serves as your authoritative source of Defence news, offering breadth of coverage combined with depth of proven expertise

### **JANE'S DEFENCE REVIEW**

For more than 40 years, Jane's International Defence Review has provided the most current, incisive analysis of emerging Defence technologies, equipment and systems. No other resource approximates our comprehensive coverage of air, land and sea platforms and systems.

### **JANE'S DEFENCE INDUSTRIES (ONLINE ONLY)**

A reputation for breaking the world's most important global defence stories, IHS Jane's Defence Industry offers a concise, one-stop source for the latest developments in the industry, updated daily online. You receive access to our monthly analysis of military activity, imminent threats, new programs, key transactions and revolutionary technologies.

### **JANE'S INTELLIGENCE REVIEW**

Each month our analysts focus on the world's most important, significant, and topical areas of national and international security interest, to bring you detailed independent IMINT, news, and insight to broaden, deepen or validate your understanding of the worldwide security picture.

## IHS MARKIT - TRAINING AND CONSULTING SERVICES

OSINT Training by Practitioners, for Practitioners. IHS Jane’s began delivering open source intelligence (OSINT) training in 2009. Since then we have trained over 800 defence, security and intelligence professionals. Training is delivered by practicing OSINT professionals who produce OSINT reports and briefings for consulting clients. Our main courses provide defence and security professionals with essential practical skills in transforming open-source and social media information into intelligence, enabling them to make an immediate impact on their organisations.

### OSINT METHODS AND TECHNIQUES

Providing the latest methods and techniques to improve the way you gather, process, and report open-source information

#### Objectives:

- Develop knowledge and skills necessary to analyse and deconstruct intelligence tasking’s, frame research requirements and focus collection activities
- Learn methods to collect, collate, and process open-source information
- Learn how to conduct source and content analysis, helping to challenge assumptions and create more rigorous reports
- Learn how to communicate open-source intelligence assessments clearly
- Conduct safe and optimised searching of online sources

### SOCIAL MEDIA INTELLIGENCE (SOCMINT) METHODS AND TECHNIQUES

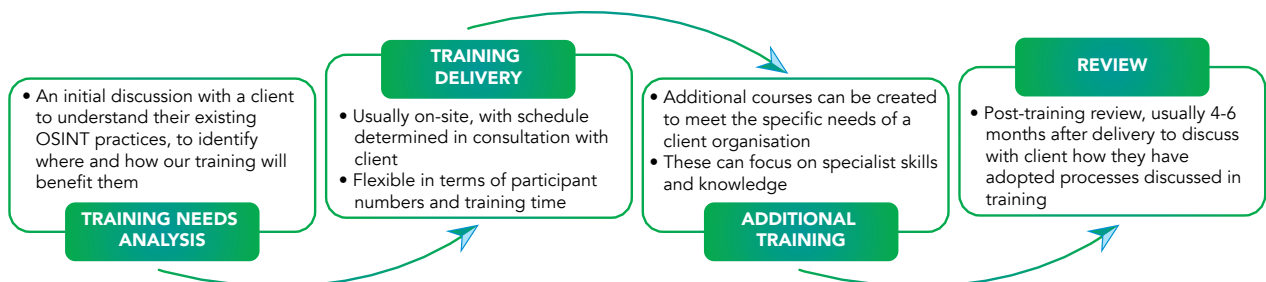
Understand the dynamic social media landscape. Learn methods and techniques that can assist multi-platform searching, monitoring and analysis.

#### Objectives:

- Understand the social media landscape, including popular social media platforms, current trends, opportunities, and threats.
- Understand social media’s uses and limitations and how it can be used as a component of a broader, open-source intelligence program.
- Understand how SOCMINT can be employed in a range of intelligence activities from the strategic to the operational.
- Develop greater social media fluency by acquiring the skills needed to more efficiently and effectively monitor social media and incorporate insights into a multi-source intelligence product.

### CUSTOMISED TRAINING COURSES

Training programmes are designed and based on a training needs analysis and can provide a progressive sequence of courses and post-training review sessions to ensure that organisations and analysts derive the maximum benefit.

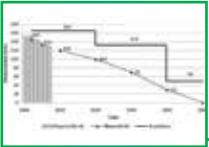


**CUSTOMISED TRAINING: SPECIALIST COURSES**



**Cyber-Security for OSINT Analysts**

Practical measures for OSINT analysts to stay safe from potential cyber-threats while gathering information online



**Strategic Futures Analysis**

Understanding the future and producing estimative intelligence using techniques such as scenario analysis



**Islamist Extremist Media Analysis**

Monitoring and interpreting discourse by extremists and supporters



**Introduction to Geospatial Intelligence**

Use of OSINT to generate geospatial intelligence / interpretation of OSINT- based GEOINT products



**OSINT for Investigators**

Specialised OSINT methods, techniques, and tools to support targeted investigations



**OSINT for Financial Investigations**

Use of open-source information to investigate terrorist finance, human trafficking and fraud

**CONSULTING SERVICES**

IHS Markit Consulting services provide an unmatched combination of information, insight, and expertise, transforming knowledge into data and customizing a solution to meet your greatest strategic and operational challenges. Allow us to facilitate reports in the format best suited to your organisation – written reports or even in-country presentations, face to face with the leading industry specialists tasked with investigating your specific enquiry.



## IHS MARKIT - MARITIME AND TRADE

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With more than 90% of international trade occurring by ship, understanding the key drivers behind emerging trade patterns and bracing for directional shifts are critical to managing your global supply chains. That's why businesses and governments in more than 140 countries rely on IHS Maritime and Trade to inform their decisions.

We integrate information, analytics and expertise to forge solutions for organisations that must navigate today's complex shipping and trading environment. Policy makers, traders, cargo owners, insurers, security experts and shippers use our intelligence to manage global supply chains, derive competitive advantages, improve efficiency, identify new business opportunities, and secure our oceans and borders from potential security risks.

### **DISCOVER THE IHS MARITIME & TRADE DIFFERENCE:**

- Heritage dating back to 1764 with Lloyd's Register
- Sole appointed authority for assigning and validating the IMO numbers
- 250+ year track record in global shipping and commodity sectors
- World's most comprehensive maritime & trade databases
- Tracking of 130,000+ ships every 60 seconds
- Sole provider of 100% of U.S. seaborne imports and exports data
- Largest editorial and analytical team covering the maritime and trade industry
- 16-year history of industry-leading events

### **MARITIME PORTAL**

A powerful market-leading solution that combines maritime information and ship tracking intelligence from our two flagship products: Sea-web and AISLive. The only source you need for comprehensive ship and ownership information integrated with terrestrial and satellite ship movement intelligence. Interrogate and export data to identify new business, conduct market research and increase operational efficiency. Stay one step ahead of your competitors by accessing unparalleled market intelligence verified by IHS Markit experts. The Maritime Portal enables deeper analysis of the global fleet and answers the industry's needs by utilising all of IHS Markit maritime and trade's capabilities. Sea-web's online search provides extensive information on ships, owners, ports and terminal facilities, port callings, shipbuilders, fixtures, casualty events, maritime companies and latest industry news. AISLive displays real-time AIS ship positions of the global fleet through an online mapping application. This award-winning service provides coverage of over 145,000+ live vessels every day. Track and monitor ships/fleets of interest using the Ship Watch and alerts services.

## **ACCESS INDUSTRY TRUSTED MARITIME INTELLIGENCE IN ONE PLACE**

- Actionable, reliable and verified maritime intelligence
- Build a global picture of the world fleet
- Understand levels of ship ownership and management
- Streamline your operational workflows
- Integrated products and business intelligence tools

COMPREHENSIVE SHIP AND OWNERSHIP INTELLIGENCE: Unrivaled ship characteristics with seven levels of ownership powered by the world's largest maritime databases.

LIVE & HISTORICAL SHIP TRACKING & PORT TRAFFIC INTELLIGENCE: Providing real-time and historical voyage information to trace ship movements, monitor changes and identify trading patterns.

THE MOST RELIABLE AND ACCURATE SOURCE OF MARITIME INFORMATION AVAILABLE: Customers have confidence when using IHS Markit maritime data which is updated daily and verified by our team of in-house experts.

## **PORTS AND TERMINALS GUIDE**

The Ports & Terminals Guide is one of the most complete collections available and includes comprehensive information on ports and terminal facilities across the globe. Find contact details for port service providers, such as agents, bunker suppliers, stevedores, chandlers, and towage and repair companies. View an extensive catalogue of port plans, mooring diagrams, photographs and maps. Look up pre-arrival information, documentation requirements and navigation information. The guide is used by vessel operation departments and on-board ships when planning a port call.

### **BE PREPARED FOR YOUR NEXT PORT OF CALL**

- Validated information on global ports & terminals worldwide
- Port service providers with addresses and contacts
- Extensive berths & terminals database (CD-ROM only)

RELIABLE COMPREHENSIVE DATA SOURCES TO ENABLE VOYAGE PLANNING: Plan a port/berth call, using complete port and terminal facility data including pre-arrival and navigation details.

KNOW WHAT COMMODITIES A PORT IMPORTS AND EXPORTS DOWN TO BERTH LEVEL: Comprehensive intelligence on ports, terminal and berth facilities, storage facilities, and power plants for identifying operational opportunities.

Maximize operational efficiencies with the complete guide to port planning.

## **RISK & SECURITY CAPABILITIES**

IHS Markit is the leading provider of maritime & trade solutions to the insurance and Security sectors, as well as many other organisations looking to assess risk, protect maritime assets and minimize supply chain disruption. IHS Markit's critical information and insight has the breadth and depth of knowledge, as well as the expertise to meet all of your risk mitigation, domain awareness and security needs.

IHS Markit's maritime and trade information, intelligence and analysis provide the solutions for minimising global risk by tracking all aspects of the world fleet. Our solutions enable clients to understand the global and local threat posed by the shipping fleet, identify and monitor the ships under surveillance that represent potential threats, identify the credentials on every ship including crew, cargo, owner, operator and country of origin, build a risk profile for a single ship or an owner of a fleet, analyse current positions and historical movements to detect anomalies in trading patterns and visualise all activities and global maritime events in your domain.



## **IDENTIFY AND EVALUATE MARITIME RISK**

- Understand operational risks
- Identify, evaluate & monitor potential maritime threats and targets
- Analyse historical ship and company behaviour
- Improve operational efficiency & risk management
- Visualise & track ships and global maritime events

THE ABSENCE OF ACTIONABLE INSIGHT– BUILD SITUATIONAL AWARENESS: IHS Markit provides details of the ship, who owns and operates it, detention history and images to enable the user to construct a complete picture of any potential threat.

THE INABILITY TO DETERMINE POTENTIAL THREATS AS TARGETS ENTER THEIR WATERS: Comprehensive information on all commercial ships enabling anomaly detection, pattern recognition, threat detection and analysis.

THE ABSENCE OF ACTIONABLE INSIGHT –UNABLE TO IDENTIFY POTENTIAL RISK: IHS Markit provides details of ownership, class, previous casualty, detention, movement history and global maritime events so that the potential risk can be evaluated.

## **TRADE SOLUTIONS**

### **GLOBAL TRADE ATLAS**

The Global Trade Atlas (GTA) compiles official import and export statistics from sources around the world into a comprehensive database of merchandise trade. A web-based search and analysis tool provides users with on-demand access. This market-leading solution provides a global view of trade in every commodity at the most detailed level of harmonized code.

Monthly data is available for more than 85 of the world's largest economies, and more than 200 countries have annual coverage. Features including currency conversions, user-defined groups, and saved reporting make repeatable, in-depth research across disparate data sources simple and quick. Additional data points including transportation mode, ports, and regions vary by source and are available for most reporting countries. This powerful database provides insight into trade and the movement of goods worldwide, putting the interests of governments and businesses into a full global context.

### **The Industry's Trusted Supplier of Maritime Data**

- Integrate data into internal systems with scheduled data file delivery
- Analyse the global supply chain of commodities and derivative products with volume, pricing, and transport data
- Discover market trends and validate against historical data
- Gain insight into trade balances at a glance
- Detailed monthly reporting covering more than 95% of reported global trade

DETAILED MARKET VOLUME AND PRICING ANALYSIS: Identify your strengths and weaknesses through comprehensive statistics, with data points including port and mode of transportation for many countries.

UNDERSTAND THE COMPETITIVE LANDSCAPE: Report on international trade to compare your known import/export trade with the rest of the market and understand your business in its global context.

DATA ANALYTICS AND PREDICTIVE MODELLING: Build credible predictive models and make forecasts based on consistent data with 20 years of history.

## **WORLD TRADE SERVICES**

The World Trade Service (WTS) database contains historical and forecast bilateral trade data broken down by country (or region), commodity, trade concept, and direction of trade (exports and imports). WTS helps clients in planning, strategy development, competition analysis, demand analysis, investment assessment, marketing and sales management, and service deployment analysis.

The WTS key strength is accurate and granular forecasts. Our trade forecasts are underpinned by IHS Markit's award winning macroeconomic forecasts for 204 countries—widely recognized for their consistency and accuracy.

In-depth cross-sector expertise. WTS harnesses the combined cross-sector and country expertise of 1,200 economists and industry specialists across IHS Markit. WTS clients can feel confident that our analysis is backed by an in-depth understanding of all sectors, including energy, metals, chemicals, agriculture, etc.

### **KEY FEATURES:**

- All global trade broken down into 106 countries and regions
- U.S. seaborne trade broken down into six coastal areas
- 201 commodity categories mapped to SITC and HS codes
- 16 value and volume trade concepts
- Quarterly updated annual forecasts through 2030
- Quarterly report trends in the World Economy and Trade
- User-friendly web-based interface

### **WHAT IS THE FUTURE SIZE OF MY TRADE/ TRANSPORTATION MARKET?**

By providing trade breakdown by country, commodity and mode, WTS can be used to size and forecast a broad variety of markets.

### **SHOULD I EXPAND THIS CARGO FACILITY? IS THIS EXPANSION A GOOD INVESTMENT?**

WTS shows you if trade growth and volumes are strong enough to support transportation infrastructure investments.

### **HOW SHOULD I ALLOCATE MY SHIPS AND IS NOW A GOOD TIME TO ORDER NEW VESSELS?**

WTS data allows you to measure volume levels and growth along specific trade routes (broken down by cargo type and commodity), and position your fleet.

**Full Products and Services Solutions Guides available on request -**

**Let us know how we can keep you informed!**



## **AVEX INFORMATION PRODUCTS**

An Avex Group Company

Tel: +27 11 974 4855 | [info@avexair.com](mailto:info@avexair.com) | [www.avexair.com](http://www.avexair.com)



### EMAIL:

General Inquiries: [info@avexair.com](mailto:info@avexair.com)  
Pilot Shop: [Lebo@avexair.com](mailto:Lebo@avexair.com)  
Information Products: [Monique@avexair.com](mailto:Monique@avexair.com)

### POSTAL ADDRESS:

Private Bag X10404, Edleen, 1625, Gauteng, South Africa

### PHYSICAL ADDRESS:

57 Loper Avenue, Aeroport, Spartan Ext 2  
Kempton Park, 1619, Gauteng, South Africa.

